











- The Queens Ledger
- Leader/Observer of Woodhaven
- Queens EXAMINER
- Forest Hills TIMES
- Jackson Heights/Astoria/LIC JOURNAL
- Greenpoint STAR Williamsburg/Greenpoint
- Brooklyn Downtown STAR

# 8 Weekly Newspapers Serving Neighborhoods **Since 1873 Now Available at more** than 700 outlet locations

P.O. Box 780376 • Maspeth • New York 11378 • Tel: (718) 426-7200

Main Office: 69-60 Grand Avenue - Maspeth 11378 • Conference Office: 86-16 Queens Blvd., Elmhurst 11373 E-Mail: ads@queensledger.com / www.queensledger.com - www.greenpointstar.com Fax: (718) 429-1234









## You Can Reach All of Queens & Brooklyn



# MEDIA KIT



### This Kit Includes Information on:

- \* Rates
- \* Circulation
- \* Readership
- \* Major Client List
- \* Advertising Specifications
  - \* Demographics
  - \* Distribution Maps
  - \* Zip Code Coverage

718-639-7000



# Eight Weekly Newspapers Covering all of Queens County, Downtown Brooklyn and North Brooklyn

- QUEENS LEDGER established 1873 •
- LEADER/OBSERVER of Woodhaven & Richmond Hill established 1909
  - Glendale REGISTER established 1935 •
  - LIC/Astoria/Jackson Heights JOURNAL established 1986
    - Forest Hills/Rego Park TIMES established 1995
      - Queens EXAMINER established 1999 •
- Greenpoint STAR & Brooklyn Northside News originally established 1898
  - Brooklyn Downtown STAR originally established 1841, re-established 2004 •

www.queensledger.com

Published by Queens Ledger / Greenpoint Star Inc. *main offices*: 69-60 Grand Avenue, Maspeth, NY 11378

Member: New York Press Association

Phone: (718) 639-7000 • FAX: (718) 429-1234 • email: ads@queensledger.com

Conference Studio & Corporate Sales office: 86-16 Queens Blvd., Elmhurst, NY 11373

## Circulation by Zip Codes

Queens Ledger 30,000 (established 1873)

11378, Masepth 5200

11379, Middle Village 4600

11377, Woodside 3200

11373, Elmhurst 3400

11385, Ridgewood/Glendale 2700

11355, Flushing 4200

Rest of Queens 6700

Glendale Register 8,000 (established 1935)

11385, Glendale 4800

Rest of Queens 3200

LIC, Astoria, Jackson Heights Journal 23,000

11101,Long Island City 3800

(established 1986)

11102, Astoria 3100

11103, Astoria 2300

11104, Sunnyside 1800

11105, Astoria, Woodside 1900

11106, Astoria 1200

11368, Corona 2100

11372, Jackson Heights 3300

11369, East Elmhurst 1500

11373, Elmhurst 2000

Forest Hills/Rego Park Times 18,000

11375, Forest Hills 8000 (established 1995)

11374, Rego Park 5000

11415, Kew Gardens 3500

Rest of Queens 1500

Leader Observer of Woodhaven &

Richmond Hill 25,000

(established 1909)

11421, Woodhaven 6,000

11414, Howard Beach 3700

11417, Ozone Park 3500

11418, Richmond Hill 3200

11415, Kew Gardens 1000

11420, South Ozone Park 2300

11432, Jamaica 3300

Rest of Queens 2000



**Queens Examiner 16,000** (established 1999)

11355, Flushing 4700

11356, College Point 1800

11357, Whitestone 1900

11361, Bayside 1300

11363. Little Neck 1600

11365. Fresh Meadows 1200

Rest of Queens 3500

Greenpoint STAR & Brooklyn Northside NEWS 15,000

11211, Williamsburg's Northside 5,000

11222, Greenpoint 6,000

11222, Greenpoint 6,000 (originally established 1898)

11378, Maspeth 1,000

**Brooklyn Downtown STAR 15,000** (re-established 2004)

11206, Williamsburg East & Bushwick 3,000

11205, Navy Yard, Clinton Hill, Fort Greene 4,000

11217, Downtown Brooklyn, Boerum Hill 4,000

11201, Brooklyn Heights, Park Slope, Downtown 4,000

Eight Weekly Newspapers Covering all of Queens County, Downtown Brooklyn and North Brooklyn

- The Queens LEDGER www.queensledger.com
- The Queens EXAMINER of Eastern Queens www.queensexaminer.com
- The Forest Hills/Rego Park TIMES www.foresthillstimes.com
- The Glendale REGISTER www.glendaleregister.com
- The LEADER/OBSERVER of Woodhaven, Richmond Hill & Howard Beach www.leaderobserver.com
- The Long Island City/Astoria/Jackson Heights JOURNAL www.LICJournal.com
- The Greenpoint STAR & Brooklyn Northside NEWS www.greenpointstar.com
- The Brooklyn Downtown STAR www.BrooklynDowntownstar.com
  - Published by Queens Ledger / Greenpoint Star Inc. •

main office • 69-60 Grand Avenue, Maspeth, NY 11378 • (718) 426-7200 • (fax) 718-429-1234 • ads@queensledger.com

• Conference Studio & Corporate Sales Office • 86-16 Queens Boulevard, Elmhurst, NY 11373

## Demographics & Numbers You Should Know

## **About Our Newspapers & Demographics**

We currently publish eight weekly newspapers in Queens County and Brooklyn, with a combined total circulation of 150,000. Our circulation is entirely paid (combination newsstand and mailed by subscription) and available at more than 700 newsstands. Our readership is made up of community residents who need weekly information which shapes their local lives.

From local environmental issues, to our school boards to local youth and adult sports reporting, the Queens Ledger / Greenpoint Star Community Newspaper Group is serious about informing our readers about; 1. what is happening on their block, 2. what is happening in their neighborhood, and 3. what is going on in the boroughs of Queens and Brooklyn which affects their lives. Our readership is heavily made up of civic members, families with children in schools, people who attend religious services and people involved in community sports. We have subscription programs for organizations in our communities, because those people are the ones who are active. They are the ones with the purchasing power who support our merchants.

Queens County is made up of a series of towns broken into THREE distinct areas. **Established in 1873**, the Newtown Register (from which we evolved) covered the local news for the Western Queens community. Today four of our newspapers cover this diverse area. They are the Queens Ledger, the Glendale Register, the Forest Hills/Rego Park TIMES and the Astoria/Long Island City/Jackson Heights JOURNAL

Established in 1909, the Observer weekly newspaper of Richmond Hill published weekly for that town in South Queens. In 1912, the Leader weekly newspaper of Woodhaven combined with the Observer newspaper and the LEADER/OBSERVER newspaper of South-Queens was formed. Today this newspaper is the premier paid weekly community newspaper in South Queens covering Woodhaven, Richmond Hill, Ozone Park, Jamaica and Howard Beach.

In Eastern Queens we publish the Queens Examiner. Our motto; "we not only cover the news, but we are part of the communities we serve" sets us apart from any news agency which touches the area. Our rich history and passionate positive coverage allows us to be part of everything which happens in the towns we cover. We are the best advertising medium you could possibly choose.

In Brooklyn the Greenpoint STAR and Brooklyn Northside NEWS covers those great neighborhoods in Brooklyn which are vibrant and growing. The Brooklyn Downtown STAR covers central Brooklyn like a glove.

## Our readership survey shows



**68**% have 3 or more people in the household **86**% of housholds have an automobile **42**% of households have 2 or more automobiles **72**% own their own home

**82**% have lived in the same town for more than 5 years **78**% have school aged children living at home **72**% have a household income level above \$50,000

## Some numbers you should be aware of

**312...** That's the number of *letters to the editor* we published last year. Letters signify that readers are involved with our newspapers. Some agree with us, some disagree, but they care enough to write.

**2,761...** That's how many *pictures* we published throughout our 8 newspapers between June 2006 and May 2007. Local people, places and events are what our local papers are all about. We don't subscribe to a *national* wire service because we know our readers pay for *local news, local action* and neighborhood activities.

**9,665...** That's how many *Real Estate listings* we published in our newspapers in the last 12 months. We believe a real community newspaper has the ear of the Real Estate industry. We take the lead in the eyes of Real Estate agents. SIX pages of listings each week.

**3,126...** That's how many *news stories* we published in our newspapers in the last 12 months. Stories on issues from local news, investigative stories, sports coverage, profiles, reviews and local events are what make our papers the most reader friendly source of news available.

**109..** That's how many *eyesores* of the week we published in our newspapers last year. Eyesores of the week are pictures taken by our staff and our readers. They are pictures of places which have been neglected, contain graffiti or are dirtied. The pictures produce action.

**28,122...** That's how many *advertisements* appeared in our newspapers from March 2007 throughMarch 2008. These advertisers put their faith in or paper and received response to their marketing efforts. From classified advertisements to our dining and entertainment guide, our ads work. Just ask our 8,000 advertisers. We are proud to be the #1 news and advertising source for all of Queens County and Brooklyn.

**655,733...** That's how many *hits* our web site got in December 2007. Now THAT'S EXCITING!



Brooklyn Downtown Star

The Brooklyn Downtown STAR has a circulation of **15,000**, The STAR is available at more than 150 locations in **Downtown**, **Fort Greene**, **Cobble Hill**, **Boerum Hill**, **Clinton Hill**, **Brooklyn Heights**, **Park Slope and Bushwick**. We are circulated primarily in zip codes11205, 11217, 11238 and 11201. The Brooklyn Downtown STAR also covers news important to the entire borough of Brooklyn like no other weekly newspaper.

www.brooklyndowntownstar.com

he more than 71 square miles in Brooklyn are home to more than 2.5 million people. To gether with its size and population, Brooklyn is the fourth largest city in the U.S.A. Downtown Brooklyn is a short 10 minute drive and train ride to Manhattan and there are nearly 40,000 companies within the Borough. Brooklyn has a wonderful mix of residential, industrial and commercial properties which make it a great place to live and work. There are a multitude of activities ranging from street fairs to recreational activities, to parks and cultural centers, which are available every day. Our papers cover events, meetings and news which shape the quality of life throughout Brooklyn.



#### LIC / Astoria JOURNAL

The Long Island City/Astoria Journal covers LIC, Astoria, Jackson Heights, Sunnyside, Corona, Ditmars and Woodside with a circulation of 23,000. It serves zip codes 11102, 11105, 11106, 11372, 11373 and 11368. www.LICJournal.com

Keyspan Sile on its Way to Becoming a Park Page 27

GlendaleRegister

aGuardia Airport

#### **Queens EXAMINER**

COLLEGE POINT

The Queens Examiner covers the affluent areas of Eastern Queens including Bayside, Flushing, Douglaston, College Point, Fresh Meadows Bay Terrace, as well as the diversified areas of Jamaica and South Queens. It has a circulation of 16,000 and goes to zip codes 11355, 11354, 11356, 11357, 11358, 11360, 11361, 11362, 11363, 11364 and 11365.

www.gueensexaminer.com

Q<sub>UEE</sub> NS

## **Queens Ledger**

Established in **ASTORÎA** 1873, the Oueens Ledger is our flagship paper with a circulation SUNNYSIDE of **30,000**. The Ledger is sold at more than 160 newsstands and newsboxes in the Oueens communities of Maspeth, Middle Village, Woodside, Elmhurst and Ridgewood. It primarily serves zip codes 11378, 11379, 11373, 11385, 11377, and is mailed throughout all the Queens zip codes. It is also the official "legal" newspaper of Queens, carrying more legal advertisements than any other in the Borough. www.queensledger.com

## Glendale Register

The Glendale Register was established in 1935. It is sold at 50 newsstands and news boxes throughout the neighborhoods of Glendale, Ridgewood and Liberty Park. It serves zip code 11385 and has a circulation of 8,000.

www.glendaleregister.com

## JACKSŐN CORONA **HEIGHTS** DOUGLASTON WOODSIDE ELMHURSI MASPETH BRIARWOOD REGO PARK FOREST HILLS RIDGEWOOD MIDDLE VILLAGE RICHMOND HILL **GLENDALE** WOODHAVEN OZONE PARK

NE PARK QUEENS
HOWARD BEACH

COUNT

**655,733...** 

That's how many *hits* our web site got in May 2007.

#### LEADER/OBSERVER

The oldest newspaper in South Queens, The Leader Observer has a circulation of **25,000** per week. The Leader is sold on more than 50 newsstands and news boxes in in communities of **Woodhaven, Richmond Hill, Ozone Park, Howard Beach and Jamaica**. Its extensive mailing lists reachers paid subscribers throughout Queens as well. We primarily serve zip codes 11414, 11416, 11418, 11419, 11420 and 11421.

Trapped Worker Nearly Die in Blaze

Worker State State

LEADER/OBSERVER



The Forest Hills Times serves zip code 11374, 11375 and 11367 in Forest Hills, Rego Park and Kew Gardens. It is available at more than 60 locations and has a circulation of 18,000 every week.

Forest Hills TIMES

www.foresthillstimes.com

Check out our exciting web sites!

www.leaderobserver.com

## CLASSIFIED & SPECIALIZED ADVERTISING SPECIFICATIONS

• Classified Ads Appear in All Eight Community Weekly Newspapers 5 columns per page, 1 7/8" per colum. \$22. per column inch (up to 25 words per inch). Half price for each additional consecutive week. Ads to be paid by Visa/MC or American Express in advance of publication. Number of week run should be ordered at first week.

#### Classified Advertisement Deadlines

Classified orders must be received by Tuesdays 12 noon. If customer is supplying artwork it is needed by Mondays 5PM.

#### Legal Advertisement Specifications

5 Columns per page 200 agate lines per column. Cost is **\$1.29** per agate line. Name changes cost **\$65**.

### Inserts (Customer Supplied)

\$65 per thousand inserts (8 1/2 X 11"). Minimum of 5,000 inserts required. For 4 page insert \$80 per thousand. (We can direct your inserts to mailed copies, neighborhood targets, zip codes or newsstands.

#### • Multiple Insertion Display Rates

See our rate card page inside this Media Kit for display ads and discount schedules on multiple insertions and pre-pay plans.

#### Display Advertisement Specifications

4 Columns per page, 10 inches wide, 2 3/8 " per column. Each column is 14 " high (deep). For agate measurements, 200 lines per column, 4 columns per page.

### Special Needs

*Color* is available: 1 spot color **\$75**, 2 colors **\$200**, 3 colors **\$400**, 4 color process **\$500**.

#### Special Editions

Every other week we publish *special sections* which may interest you as an advertiser. We have an Auto Issue, Education & Careers, Dining & Entertainment, Health & Medical, Bridal, Banking & Finance Summer Camps, Top Area Colleges Isssue and more. These are special issues which turn our 150,000 weekly readers on to businesses providing these services.

## Other Deadlines

All publications carry a Thursday dateline. They arrive on the newsstands Wednesday morning and arrive in the mail Thursday. Newsbox circulation is done on Wednesday and Thursday with additional circulation and refills on Friday. Deadline for news releases: Friday noon. Deadline for display advertising orders: Friday 5 p.m. - for ad copy is Tuesdays @ 12 noon. Deadline for Classified Advertising: Tuesday 12 noon.

## **Readership Statistics**

Have children who attend Private School 52%
Have children in an organized sport 88%
Active in a Parish or Congregation 68%
Belong to a senior or fraternal club 32%
Own more than 3 credit cards 83%
Have Health Insurance 72%
Homeowner 66%

**Newspaper Sections For Your Advertising Needs** 

Eyesore of the Week • Holiday and Special
Events • TV Grid listings & section • Inquiring
Photographer • Calendar of Events-Where to
go & what to do when you get there • People &
Places • Children's Stories, Games, Puzzles,
etc . • Health & Fitness • Careers • Book Reviews from publishers • Video Reviews • Toy
Reviews • Music Reviews • Weekly Car Reviews • Local Sports•Computer • Multicultural
Stories • Contests • What's Cool & What's Not!

**Queens Ledger Weekly Newspapers • PO Box 376 • Maspeth, NY 11378 718-426-7200 fax: 718-429-1234** Weekly Newspapers we publish - *Queens Ledger* • *Glendale Register* • *LIC/Astoria JOURNAL* • *Forest Hills Times* • *Leader/Observer* • *Queens Examiner* • *Greenpoint STAR & Northside NEWS* • *Brooklyn Downtown STAR* •

## Some of our Regional and National Advertising Clients

State Farm All State

Jackson Hewitt
GHI • HIP

**Affinity Health Plan** 

**Health Plus** 

New York Hospital St. John's Hospital

**Con Edison** 

**Power Authority** 

Keyspan

JFK Airport • AirTran

**Chase Bank** 

Citibank • State Bank

Commerce Bank Washington Mutual

**Banco Popular** • HSBC

Time Warner
Holiday Inns
Marriot Hotels
Howard Johnson

Major Auto Group

Century 21

Coldwell Banker

DY Realty Yellow Book

**Ambassador Yellow Pages** 

**West Side Tennis Club** 

DeStefano's "Dee Brooklyn Steakhouse"

Madison Square Garden Radio City Music Hall

**Jacob Javitz Convention Center** 

Long Island University St. John's University

St. Joseph's College

Brooklyn College St. Francis College

**Queens College** 

**J&R Music** 

ebay • Home Depot

YMCA • Chili's

**Boy Scouts of America** 

Ikea • McDonald's

**Weisman Discount Home Center** 

**Marshalls** 

Outback Steakhouse Discovery Zone Diet

**Curves** • Cold Stone Creamery

**UPS** • Comfort Inn

Federal Express
Petland Discounts

Port Authority of NY& NJ

World Famous Junior's Cheesecakes NYC Police & Fire Recruiting Services

- The Queens LEDGER www.queensledger.com
- The Queens EXAMINER of Eastern Queens www.queensexaminer.com
- The Forest Hills/Rego Park TIMES www.foresthillstimes.com
- The Glendale REGISTER www.glendaleregister.com
- The LEADER/OBSERVER of Woodhaven, Richmond Hill & Howard Beach www.leaderobserver.com
- The Long Island City/Astoria/Jackson Heights JOURNAL www.LICJournal.com
- The Greenpoint STAR & Brooklyn Northside NEWS www.greenpointstar.com
- The Brooklyn Downtown STAR www.BrooklynDowntownstar.com

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Phone: (718) 426-7200 • FAX: (718) 429-1234 • email: news@queensledger.com



**Check out** 

our exciting

web sites!

· Queens Ledger Greenpoint Star breakly Wewspapers since 1873 ·

## as of 4/1/2008 **Display Advertising Rates**

## ...at prices you can afford

- · Rates specified are per paper, but discount package rates are available for multi-paper buys.
- Agencies: Rates are in gross figures.
- Payment is due upon publication. Discounts for prepayment.
- Deadline for order is Fridays 5PM, artwork deadline Tuesdays 1PM.
- If customized sizes are needed use column inch rates: \$12.66 per col. inch for one paper. \$18.91 for 2 papers, \$37.76 for 4, \$44.17 for 6, \$48.19 for 8 papers gross. 4 column page by 14 inches high.
  - 4 color ads add \$400 to the gross price to the price of the b/w ad.

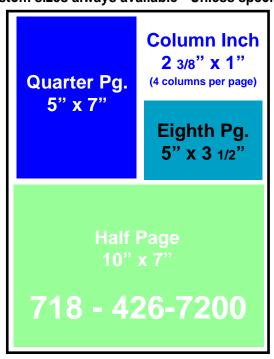
One Paper	Open	<b>6</b> weeks	13weeks	26weeks			
Full page	\$709	\$510	\$456	\$435			
1/2 page	362	261	252	228			
1/4 page	202	148	130	119			
1/8 page	104	75	68	65			
	-	Cont	Rates				
Ask about custom sizes, custom contracts							

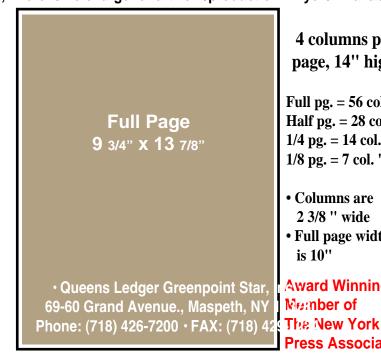
and package rates

Ra	Frequency					
#ofpapers	1 paper	2 papers	4 papers	6papers Queens papers o	8 papers	discounts to  — be taken
Full page	\$709	1059	2115	2474	2699	upon
1/2 page	362	571	1079	1248	1413	signing a contract:
1/4 page	202	304	622	719	862	6 weeks = 25% 13 weeks = 35%
1/8 page	104	163	327	381	476	26 weeks = 40% 52 weeks = 50%

## **Advertising Size Specifications**

Custom sizes always available • Unless specified, There is no charge for artwork/production • Flyers Available





4 columns per page, 14" high. **Full pg. = 56 col.**" Half pg. = 28 col." 1/4 pg. = 14 col. "

• Columns are 2 3/8 " wide

1/8 pg. = 7 col. "

• Full page width is 10"

Award Winning Member of **Press Association**